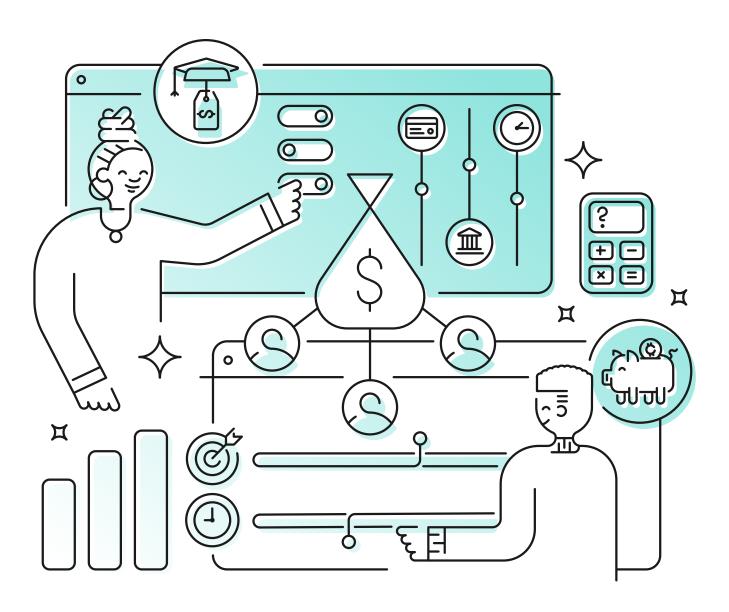
2022 Hot Topics in Retirement and Financial Wellbeing



About the Hot Topics in Retirement and Financial Wellbeing report

The Hot Topics in Retirement and Financial Wellbeing Report summarizes the findings of an annual survey from Alight Solutions capturing the changes employers intend to make to their retirement and financial wellbeing plans in the year ahead. The 2022 version is the 18th installment of the report and features the responses from over 110 organizations employing more than four million workers. The survey was administered in the fall of 2021.

This year's report includes insights on several new topics, including:

- Reactions to the "SECURE 2.0" bills on Capitol Hill
- Usage of financial wellbeing tools
- Employer approaches to diversity, equity, and inclusion in retirement and financial wellbeing plans

Thank you for your interest in these key findings. We trust you find value in our data and insights.

About Alight Solutions

With an unwavering belief that a company's success starts with its people, Alight Solutions is a leading cloud-based provider of integrated digital human capital and business solutions. Leveraging proprietary AI and data analytics, Alight optimizes business process as a service (BPaaS) to deliver superior outcomes for employees and employers across a comprehensive portfolio of services. Alight allows employees to enrich their health, wealth and work while enabling global organizations to achieve a high-performance culture. Alight's 15,000 dedicated colleagues serve more than 30 million employees and family members. Learn how Alight helps organizations of all sizes, including over 70% of the Fortune 100 at alight.com.

For almost 20 years, Alight Solutions has asked employers about their retirement and financial wellbeing initiatives. Our 2022 version of the Hot Topics in Retirement and Financial Wellbeing Report comes at a time when many of us continue to manage the impact of the pandemic and adjust to a new normal.

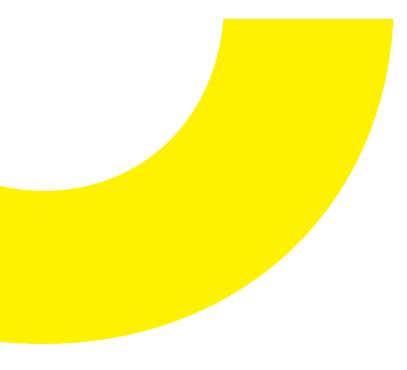
Against this backdrop, we see change. Not sweeping change — like employers completely overhauling their plans — but rather gradual change, like enhancing the retirement plan or supplementing it with assistance in other financial areas.

Specifically, our Hot Topics in Retirement and Financial Wellbeing Plan Report found three key themes for 2022:

- Employers are focusing on diversity, equity and inclusion in their retirement and financial wellbeing plans.
 - a. More than 80% of employers say they plan to focus on expanding inclusion and diversity efforts in their plans (39% very likely, 43% moderately likely).
 - One-in-seven employers say they measure and analyze retirement plan behavior by race and ethnicity.
 - c. Almost half of employers say they've recently evaluated plan communications with a specific focus on inclusion and diversity. Among the remaining group, 62% said they're very likely to do so in 2022.

- Financial wellbeing programs remain top of mind for employers. For many, financial wellbeing programs started gaining interest over the last five years. This report provides a glimpse into how far we've come since 2018 and what's on tap for the future.
 - a. Nearly all (94%) employers say they're very likely or moderately likely to provide workers with resources to help them improve their financial wellbeing in areas beyond retirement decisions.
 - b. Most employers (85%) say they're evaluating their financial wellbeing program by looking at the usage of benefits. While most tools and services are currently used by only about 5%-10% of the workforce, there are services that have much higher take-up rates at some employers.
 - c. There's been rapid growth in the percentage of employers who have specific tools to help with topics like budgeting (35% in 2018 to 59% now), debt management (27% in 2018 to 51% now), and financial planning (28% in 2018 to 52% now).





- Employers have mixed feelings about the new DC provisions in the SECURE Act and what's being proposed in the SECURE 2.0 Act.
 - a. Most of the provisions of the SECURE Act have been met by employers with a yawn. Nobody said they were very interested in joining a Pooled Employer Plan (PEP) and the interest in annuities has changed only marginally.
 - Employers seem bullish on potential new provisions like raising the catch-up amount for older workers.
 Fifty-eight percent of sponsors said they were very interested and another 35% said they were moderately interested.
 - c. Employers are also keen on increasing the starting age for required minimum distributions.
 The 80% of employers that said they were interested were split relatively evenly between very interested and moderately interested.

We appreciatively acknowledge the many plan sponsors who participated in this survey and commend them for their focus on the three areas shown above as well as their day-to-day work on helping people build stronger financial lives.

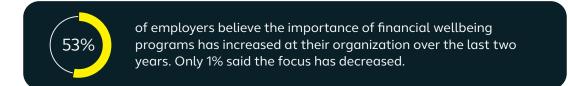
Employers are most focused on enhancing their financial wellbeing programs, as well as measuring the competitiveness of their DC plans, and expanding inclusion and diversity efforts in their plans.

When it comes to overall priorities, employers are more likely to concentrate on activities that have a more immediate impact on their workforce. Topics like expanding financial wellbeing programs and focusing on the

diversity and inclusion aspects of their plans ranked much higher than issues such as evaluating phased retirement initiatives or adding decumulation tools.

How likely is your organization to address the following initiatives in 2022?

| | Very likely | Moderately likely | Not at all likely |
|--|-------------|-------------------|-------------------|
| Create or focus on financial wellbeing | 58% | 36% | 6% |
| of employees (plan features, planning | 58% | 31% | 11% |
| resources, communication, mobile apps, | 66% | 26% | 8% |
| or online tools) that expands beyond retirement decisions | 65% | 29% | 6% |
| Expand inclusion and diversity efforts in retirement and financial wellbeing plans | 39% | 43% | 18% |
| Measure the competitive position of the | 48% | 34% | 19% |
| retirement program | 34% | 40% | 26% |
| | 42% | 40% | 18% |
| | 47% | 35% | 18% |
| Measure/project the expected retirement | 28% | 53% | 19% |
| income adequacy of your employee | 28% | 44% | 28% |
| population | 27% | 46% | 27% |
| | 33% | 40% | 27% |
| Enhance retirement program to focus on asset decumulation stage | 7% - | 45% | 48% |
| Evaluate phased retirement alternatives | 3% | 35% | 63% |
| | 2% | 23% | 75% |
| | 9% | 27% | 64% |
| | 4% | 30% | 66% |
| Offer an early retirement window | 1% | 11% | 88% |



Note: Missing data indicates that the survey did not ask about the initiative that year. For example, "Expand inclusion and diversity efforts in the retirement and financial wellbeing plans" was added in 2022.

Employers are taking a multi-pronged approach to expanding diversity and inclusion in their plans.

More than 80% of employers say they're likely to take steps to enhance the inclusion and diversity in their retirement plan.

Less than 10% of employers have sought input from focus groups, but 84% say they plan to in 2022.

This year will also see employers examining the culture and diversity of the asset managers used in plans — only 6% have recently reviewed this, but more than 80% say they're very likely or moderately likely to do so over the next 12 months.

In what ways do you plan on enhancing the inclusion and diversity within your retirement plan?

Among companies that have not completed recently

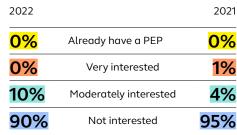
| | Completed recently/ Not needed | Very likely | Moderately likely | Not at all likely |
|--|-----------------------------------|-------------|----------------------|----------------------|
| Evaluating communication materials | 49% | 62% | 17% | 21% |
| Leveraging employee resource groups to discuss retirement and financial wellbeing topics | 43% | 60% | 26% | 15% |
| Measuring financial wellness by different employee segments | 28% | 54% | 27% | 19% |
| Changing plan provisions to expand participation and savings opportunities | 7% | 29% | 57% | 14% |
| Conducting employee focus groups to gather information | 7% | 45% | 46% | 9% |
| Examining the culture and diversity of asset managers used in plans | 6% | 38% | 49% | 13% |
| Reassessing or changing the retirement and/or investment committee members to broaden the representation | 1% | 20% | 63% | 17% |
| Setting diversity and inclusion goals to be measured on recurring basis | 17% | 56% | 31% | 13% |

Few employers have added the retirement provisions from the SECURE Act of 2019.

The Setting Every Community Up for Retirement Enhancement Act of 2019, better known as the SECURE Act, was passed three years ago and contained several retirementrelated provisions. While there has been interest in the \$5,000 distribution to workers who have a qualified birth or adoption, the provisions related to PEPs and annuities have been slow to catch on. Few employers indicated they're likely to add them this year.

How interested are you in joining a Pooled Employer Plan (PEP) with other companies?







How interested are you in allowing workers to withdraw up to \$5,000 for the birth or adoption of a child?



| | 2021 |
|----------------------------|--|
| Already have the provision | 5 % |
| Very interested | 15% |
| Moderately interested | 40% |
| Not interested | 40% |
| | Very interested Moderately interested |



How interested are you in having annuities in your DC plan?



| 2022 | | 2021 |
|-------------|-----------------------------------|------------------|
| 13% | Already have annuities in DC Plan | <mark>12%</mark> |
| 6% | Very interested | 3% |
| 52 % | Moderately interested | 49% |
| 29% | Not interested | 37% |

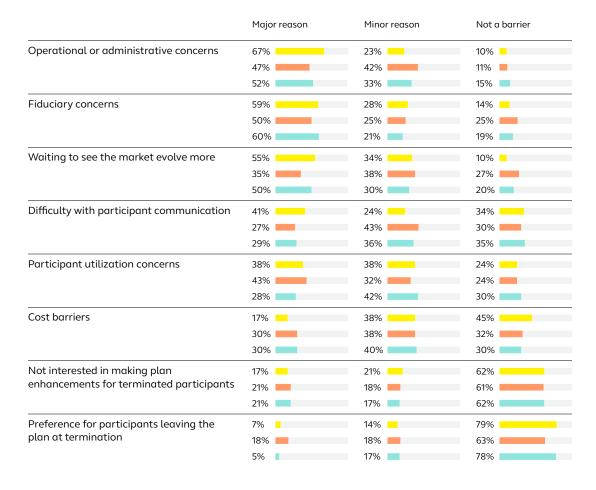


Annuities face many hurdles, despite their green light from the SECURE Act.

Employers have many reservations about adding annuities to plans. The most frequently cited barrier is a concern about the operational and administrative handling of annuities.

Employers are becoming less concerned about the cost of an annuity, likely because many employers could pass the fees along to participants.

What are the reasons your organization does not intend to add annuities?



2022

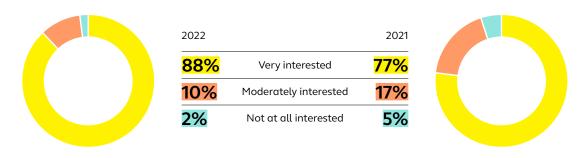
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Employers are increasingly interested in electronic delivery of participant notices and information.

Since the Department of Labor issued the safe harbor allowing for electronic delivery of information to participants, employer interest has been high. Nearly all — 98% — of employers said they're interested in electronic delivery, including almost 90% that say they're very interested.



How interested are you in electronic delivery?



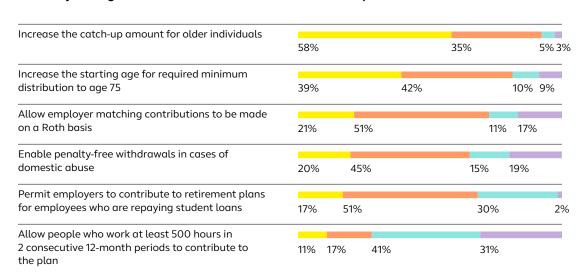
Interest is very high for retirement topics being considered on Capitol Hill.

Lawmakers have introduced bills in the House and Senate that have informally been referred to as Secure 2.0. Employers indicated they're interested in many of these provisions. In particular, there's interest in topics such as

increasing the catch-up amount for people 60 and over from \$6,500 to \$10,000 and increasing the starting age for minimum required distributions to age 75.

What is your organization's level of interest in some of the provisions listed below?





More than half of employers say the foundation stage of financial wellbeing is the most important one to focus on.

Alight believes there are four stages individuals move through on their way to financial independence: security, foundation, growth, and freedom. The percentage of employers most focused on the security stage has been waning — dropping from 35% in 2019 to

25% now. At the same time, more employers are focusing on the growth stage. However, both stages pale in comparison to the foundation stage where more than 60% of employers say they're most focused.

Four stages of financial wellbeing

| | Explanation | Common mistakes | Employers r | Employers most focused on this stage | | | Percentage of |
|--------------|---|--|-------------|--------------------------------------|------|------------------------------------|---------------|
| | | 2022 | 2021 | 2020 | 2019 | workers in this stage ¹ | |
| 1 Security | Understanding income and expenses, managing debt | Overspending, not saving | 25% | 26% | 32% | 35% | 48% |
| 2 Foundation | Establishing savings goals, understanding investments and insurance | Under-saving, backtracking | 61% | 67% | 60% | 56% | 18% |
| 3 Growth | Maximizing asset growth, understanding investment vehicles | Focusing exclusively on market risk, leakage | 11% | 6% | 8% | 8% | 28% |
| 4 Freedom | Estate planning, understanding social security options | Cashing out without researching, underestimating life expectancy | 1% | 1% | 1% | 1% | 6% |

Alight Solutions, Financial Mindset Study, 2017

Financial wellbeing programs have become the norm, not the exception.

We have reached a pivotal moment with financial wellbeing programs. Just a few years ago, it was common to have only about 25% of employers offer tools, services and educational campaigns on topics related to financial wellbeing. Now, most employers offer them. Because of this prevalence, workers may soon expect employers to provide them with financial wellbeing assistance.

Does your organization currently offer (or how likely is it to offer) services, tools or educational campaigns to address the following financial wellbeing topics?

| | Financial wellbeing | Already offer | Among empl | Among employers that don't alrea | |
|--|--------------------------------------|---------------|-------------|----------------------------------|----------------------|
| | stage(s) | | Very likely | Moderately likely | Not at all likely |
| Basics of financial markets and simple investing: The relationship between risk and return and the differences between stocks and bonds | Foundation, Growth | 71% | 40% | 50% | 10% |
| Budgeting: How to manage day-to-day expenses | Security | 59% | 30% | 58% | 12% |
| Financial planning: Creating a broad financial plan incorporating major purchases, medical expenses, retirement savings and income planning | Foundation, Growth and Freedom | 52% | 20% | 54% | 26% |
| Healthcare education and planning: Active medical expenses, HSAs, retiree medical planning and government-provided healthcare programs | All | 52% | 35% | 49% | 16% |
| Debt management: Debt reduction, credit counseling and credit score management | Security | 51% | 22% | 55% | 24% |
| Prioritizing savings: Emergency savings vs. debt reduction vs. retirement savings | Security | 50% | 42% | 49% | 9% |
| Assistance with saving for specific life stages: Emergency savings, home purchase and college savings | All | 37% | 26% | 52% | 23% |
| Assistance with emergency savings | Freedom | 27% | 30% | 39% | 30% |
| Assistance with post-retirement programs: Retiree forum or continuum, estate planning and | Freedom | 16% | 9% | 44% | 47% |

retiree health expenses

Financial wellbeing programs have become the norm, not the exception.

Percent offering tools, services, or educational campaigns

| | 2022 | 2018 |
|--|------|------|
| Basics of financial markets and simple investing | 71% | 46% |
| Budgeting | 59% | 35% |
| Healthcare education and planning | 52% | 34% |
| Financial planning | 52% | 28% |
| Debt management | 51% | 27% |
| Prioritizing savings | 50% | 27% |
| Assistance with saving for specific life stages | 37% | 22% |

Note: The topics of post-retirement programs and emergency savings were not asked in 2018, so 2019 values are shown.

There is wide variability in the usage of financial wellbeing tools by workers.

Because many of the financial wellbeing tools and services are relatively new, it should come as no surprise that overall usage of the tools is relatively low. Most companies see usage in the single digits. However, across all financial wellbeing topics, there were some companies that stated at least 30% of their workforce use the tools.



| | Median usage | Minimum reported | Maximum reported |
|--|--------------|------------------|------------------|
| Basics of financial markets and simple investing | 8% | 1% | 80% |
| Budgeting | 5% | 1% | 30% |
| Healthcare education and planning | 10% | 1% | 50% |
| Financial planning | 9% | 1% | 30% |
| Debt management | 5% | 1% | 30% |
| Prioritizing savings | 5% | 1% | 30% |
| Assistance with saving for specific life stages | 5% | 2% | 30% |

Employers are executing on their financial wellbeing strategies.

Over the last 5 years, there's been a steady focus on employers moving financial wellbeing plans from the strategy phase to execution. In 2018, more than 20% of employers said they do not intend to create a broad financial

wellbeing strategy. Now, only 13% agree with that statement. Conversely, 17% say their financial wellbeing strategy is fully executed compared to 2018.

Development of Financial Wellbeing Strategy

| | 2022 | 2021 | 2020 | 2019 | 2018 |
|--|------|------|------|------|------|
| Our financial wellbeing strategy is fully executed | 17% | 15% | 13% | 8% | 7% |
| We have created a financial wellbing strategy and are in the process of executing it | 30% | 41% | 31% | 27% | 23% |
| We are in the process of creating a financial wellbeing strategy | 40% | 30% | 45% | 53% | 49% |
| At this time, we do not intend to create a broad financial wellbeing strategy | 13% | 15% | 11% | 12% | 21% |

Student loan programs may be reaching a saturation point.

While the prevalence of student loan consolidation programs has increased over the last few years, the percentage of employers that say they're very likely to add them has decreased. A similar trend has occurred with

student loan repayment assistance. The percentage of employers that offer the benefit has doubled since 2019, but only 2% plan on adding the feature in 2022.

Does your organization currently offer (or how likely is it to offer) the following benefits related to student loans and college savings?

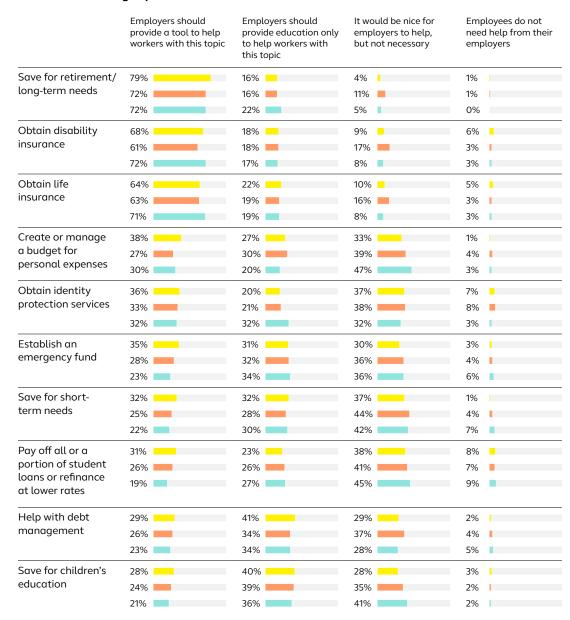
| | | Among employers that don't already offer | | |
|---|---------------|--|-------------------|-------------------|
| | Already offer | Very likely | Moderately likely | Not at all likely |
| Student loan consolidation: | 28% | 4% | 47% | 49% |
| Employer provides tool that | 25% | 7% | 41% | 51% |
| helps consolidate and/or refinance existing student loan | 21% | 16% | 46% | 38% |
| Student loan repayment | 12% | 2% | 37% | 61% |
| assistance: Employer provides | 11% | 3% | 30% | 67% |
| money to help pay off existing student loans | 6% | 8% | 33% | 59% |
| College savings facilitation: | 14% | 4% | 39% | 56% |
| Employer provides tool that | 7% | 5% | 40% | 55% |
| allows for payroll contribution to 529 plan | 15% | 5% | 41% | 54% |
| College savings assistance: | 4% | 0% | 18% | 82% |
| Employer contributes money | 2% | 1% | 13% | 86% |
| to 529 plan | 3% | 2% | 17% | 81% |
| Employer money to defined | 3% | 4% | 33% | 63% |
| contribution plan: Employer | 1% | 1% | 23% | 76% |
| contributes to DC plan for workers who make student loan payments | 1% | 3% | 35% | 62% |

Employers are increasingly likely to say workers need tools to help with day-to-day financial topics.

Over the last few years, as financial wellbeing programs have cemented themselves in the workplace, employers have been increasingly likely to say workers need tools and services

on a variety of topics. In 2020, it was far more common for companies to say it would be nice for employers to help, but that it wasn't necessary.

To what extent do you believe that employers should help workers with the following financial wellbeing topics?

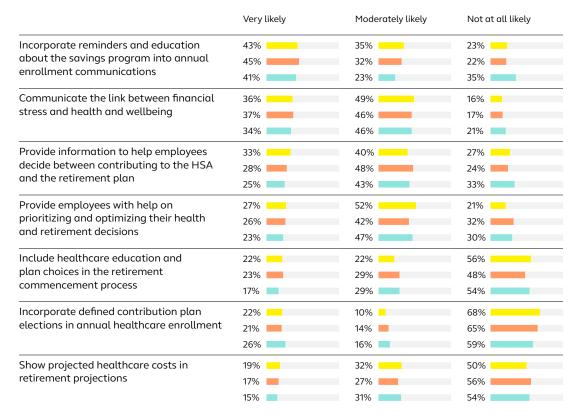


Employers are linking retirement plans with health and welfare programs.

Now, one-third of employers said they're very likely to provide information to workers to help them decide how much to contribute to an HSA and how much should go to a retirement plan. Two years ago, this percentage was 25%.

Additionally, 77% of employers are likely to incorporate reminders and education about the savings program into the annual enrollment communications, an increase from 65% in 2020.

How likely is your organization to address the following initiatives related to integrating retirement with health and welfare decisions?



Most employers say they have some hurdles that keep them from fully executing their financial wellbeing strategy.

Eighty-five percent of employers say they have at least some obstacles preventing them from translating their financial wellbeing vision into reality. Over the past two years, there's been a reduction in the percentage of employers saying they have obstacles such as leadership buy-in and budget constraints. Conversely, more employers are now saying a lack of internal resources to manage the program is a barrier.

What, if any, are hurdles to executing your financial wellbeing strategy?

| | 2022 | 2020 |
|--------------------------------------|------|------|
| Competing benefit priorities | 73% | 75% |
| Budget | 54% | 63% |
| Lack of internal resources to manage | 42% | 36% |
| Leadership buy-in | 15% | 18% |
| Organizational | 12% | 15% |
| No hurdles | 15% | 9% |

Employers offer financial wellbeing programs for altruistic reasons.

Over the last five years, employers have been steadfast in their reasons for offering financial wellbeing programs and there's been very little movement in the percentages. Rationales like enhancing the overall employee experience and increasing employee engagement have always been ranked at the top. The percentage of employers saying they have financial wellbeing programs to decrease medical costs has dropped from 35% in 2018 to 23% this year.

Why are you creating or expanding your financial wellbeing program?

| | 2022 | 2018 |
|--|------|------|
| We believe it is the right thing to do | 84% | 81% |
| Enhance the overall employee experience* | 82% | 84% |
| Increase employee engagement | 74% | 70% |
| To increase attractiveness and/or differentiate ourselves as an employer* | 55% | 53% |
| Decrease employee time spent addressing financial issues (either on the job or through absenteeism) | 42% | 55% |
| Improved retirement statistics (e.g., improved adequacy, decreased leakage, higher participation rate) | 42% | 47% |
| Employees are asking for these types of benefits | 23% | 35% |
| Decreased medical costs (e.g., healthcare, disability, workers compensation) | 15% | 27% |

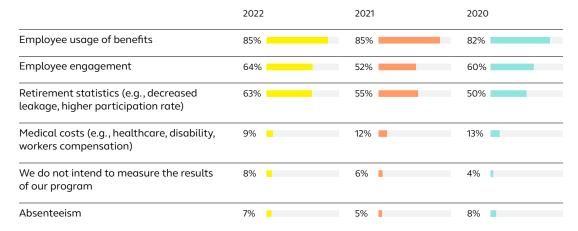
 $^{^\}star$ $\,$ 2019 figures shown instead of 2018 since 2019 was the first year the topic was included in the survey.

The most popular way employers plan to measure the effectiveness of financial wellbeing programs is by comparing usage levels against benchmarks.

Consistent with prior years, the most popular way employers are going to measure the effectiveness of financial wellbeing programs is by looking at the usage of the benefits. In addition, almost two-thirds of employers say they'll base the effectiveness of a financial

wellbeing program on improvements in employee engagement. A similar percentage is hoping for improvements in some retirement plan statistics like increased participation or decreased leakage.

How do you intend to measure the results of your financial wellbeing program?



Financial wellbeing is extending to retirees.

With **26%** of employers saying they have a formal way to remain connected to their retiree population, many are extending financial wellbeing topics to retirees. Some of the more common topics include retiree health, mental wellbeing and estate planning.



What types of education and communications do you offer or plan to offer to your retiree population?

| | Already offer | Among employers that don't already offer | | |
|-------------------------------------|---------------|--|-------------------|-------------------|
| | | Very likely | Moderately likely | Not at all likely |
| Support through call | 68% | 12% | 9% - | 79% |
| center and website | 72% | 7% | 17% | 77% |
| | 73% | 9% | 13% | 78% |
| Retiree health | 34% | 0% | 20% | 80% |
| | 40% | 8% | 17% | 75% |
| | 38% | 4% | 13% | 83% |
| Mental health | 15% | 4% | 13% | 83% |
| | 14% | 2% | 14% | 83% |
| | 18% | 0% | 14% | 86% |
| Post-retirement financial education | 20% | 1% | 23% | 75% |
| | 14% | 1% | 14% | 85% |
| | 17% | 0% | 14% | 86% |
| Estate planning | 14% | 1% | 9% | 89% |
| | 9% | 2% | 5% | 93% |
| | 13% | 2% | 10% | 88% |
| Budgeting for one-time expense | 13% | 1% | 8% | 91% |
| | 7% | 0% | 4% | 96% |
| | 5% | 1% | 6% | 93% |
| Automatic donation | 4% | 0% | 3% | 97% |
| from retirement | 1% | 1% | 23% | 76% |
| check to a charity | 5% | 0% | 5% | 95% |

Most employers are going to focus on helping workers increase their savings rates in 2022.

Over the past five years, employers have made great strides with increasing participation. Now, almost 60% of employers say they're satisfied with their participation level — an increase of 11% since 2018. While similar strides have occurred with contribution

rates (from 21% to 36%), there's still room for improvement. Almost two-thirds of employers who are not satisfied with their average contribution rate say they're very likely to take action in 2022 to help boost their workers' savings.

Please indicate your organization's attitude on the importance of each aspect of employee behavior below and any plans to address the topic this year.

| | | Among employers not satisfied | | |
|---|---------------------------------------|-------------------------------|------------------------------------|------------------------------------|
| | Satisfied with current position | Very likely to address | Moderately likely to address | Not at all likely to address |
| Increasing participation: Having more eligible employees actively saving in the plan | 57% 46% | 56% 4 9% 1 | 40% | 5% 11% |
| Encouraging higher contribution rates: Supporting participants contributing more to help meet their future retirement needs | 36% - 21% | 61% <u> </u> | 31% S | 8% 10% |
| Retaining assets: Encouraging individuals to keep their assets in the plan upon retirement or termination | 29% 30% | 18% | 34% | 48% 45% |
| Improving diversification: Having participants investing in a diversified asset mix with "appropriate" risk | 28% I | 38% | 46% 43% | 17% I |
| Consolidating assets: Encouraging individuals to roll assets into the plan | 26% I | 7% 7% | 39% - 46% - | 54% 47 % |
| Discouraging cash-outs: Encouraging terminated employees to keep their assets focused on retirement and not cashing out their retirement savings | 23% | 18% I | 32% S | 50% 42% |
| Assessing long-term savings opportunities: Understanding various options available (pre-tax, Roth, HSAs, college savings, stock programs, etc.) and how to choose | 21% | 37% - 46% - | 47% 32% | 16% 22% |
| Encouraging lifetime income: Supporting the process to have participants convert account balances to lifetime income | 18% | 18% | 35% 31% | 47% 51% |
| Recognizing retirement readiness: Helping participants understand their retirement savings needs and having plans in place to reach retirement savings goals | 18% | 53% | 37% | 10% |
| Addressing broad financial wellbeing: Focusing on underlying reasons individuals do not participate or save more to the plan | 17% | 51% 46% | 27% | 23% |
| Minimizing leakage: Having employees avoid taking loans and withdrawals from the plan | 15% | 28% | 40% | 33% - 27% - |

Financial wellbeing and retirement readiness remain the top priorities for employers.

Like prior years, 28% of employers said they're most focused on addressing broad financial wellbeing of workers. The second most popular initiative is helping participants understand their retirement savings needs and helping

workers make plans to reach their retirement savings goals. This year, 26% of employers said they're focusing on retirement readiness, an increase from 20% in 2021.

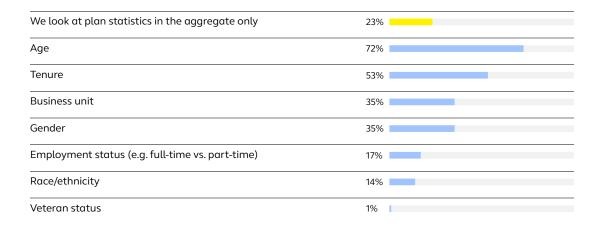
Which aspect of employee behavior within DC plans do you think is the most important one your organization should address?

| | 2022 | 2021 |
|---|------|------|
| Addressing broad financial wellbeing: Focusing on underlying reasons individuals do not participate or save more to the plan | 28% | 28% |
| Recognizing retirement readiness: Helping participants understand their retirement savings needs and having plans in place to reach retirement savings goals | 26% | 20% |
| Encouraging higher contribution rates: Supporting participants contributing more to help meet their future retirement needs | 14% | 16% |
| Minimizing leakage: Having employees avoid taking loans and withdrawals from the plan | 12% | 11% |
| Increasing participation: Having more eligible employees actively saving in the plan | 8% | 11% |
| Improving diversification: Having participants investing in a diversified asset mix with "appropriate" risk | 4% | 8% |
| Encouraging lifetime income: Supporting the process to have participants convert account balances to lifetime income | 3% | 5% |
| Assessing long-term savings opportunities: Understanding various options available (pre-tax, Roth, HSAs, college savings, stock programs, etc) and how to choose | 3% | 0% |
| Discouraging cash-outs: Encouraging terminated employees to keep their assets focused on retirement and not cashing out their retirement savings | 1% | 2% |
| Retain assets: Encouraging individuals to keep their assets in the plan upon retirement or termination | 1% | 0% |
| Consolidating assets: Encouraging individuals to roll assets into your plan | 0% | 0% |

77% of employers look beyond averages when examining DC plan statistics.

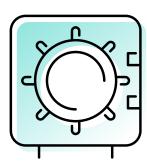
Less than 25% of employers say they review their plan by looking at plan statistics in the aggregate only. Most employers examine key indicators such as participation and savings rates, plan balances, and withdrawal activity by demographics such as age and tenure. One-in-six employers say they measure and analyze behavior by race and ethnicity.

By which segments do you measure and analyze retirement plan behavior?



Very few employers want terminated participants to take their money out of the plan when they stop working.

The percentage of employers who said they prefer terminated employees leave their plan has dropped to historic lows in 2022. Now, only 3% of employers said they want only actively employed people in the plan. Almost 40% said they prefer terminated employees to remain in the plan. The rest say that they have no preference.



Does your organization have any preference on terminated employees leaving money in your defined contribution plan versus rolling over to another qualified vehicle?

| | 2022 | 2021 |
|---|------|------|
| We prefer that all terminated employees remain in our plan | 17% | 18% |
| We prefer that terminated employees with a minimum balance remain in our plan | 21% | 21% |
| We prefer that terminated employees leave our plan | 3% | 7% |
| We have no preference | 59% | 54% |

There is growing interest in services that automatically transfer retirement accounts between employer plans.

Employers are increasingly interested in a clearinghouse service that will automatically roll balances from one employer's DC plan to another employer's plan when individuals change jobs. Now, more than 10% of employers say they're very interested in a service like this.



How interested are you in a clearinghouse service that will automatically roll balances from one employer's DC plan to another employer's plan when people change jobs?







Defined benefit pension plans could see changes in 2022.

After years of saying there will be few, if any, modifications to defined benefit plans, employers indicated 2022 could be a year for change. Fifteen percent of employers with an open plan said they are very likely to close

it this year. One-third of plan sponsors say they will purchase annuities for at least a portion of their population. There has been an uptick in the percentage of plan sponsors terminating their plan — from 2% to 6%.

What actions are your organization likely to take with respect to the defined benefit plan design?

| p | Very likely | Moderately likely | Not at all likely |
|---|-------------|-------------------|-------------------|
| Close participation and no longer allow | 15% | 0% | 85% |
| new employees to enter your defined benefit plan | 0% | 6% | 96% |
| Freeze benefit accruals for all or a portion | 13% | 0% | 87% |
| of participants | 4% | 4% | 92% |
| Purchase annuities for some participants | 11% | 25% | 64% |
| | 5% | 10% | 86% |
| Reduce benefits but continue to offer a | 4% | 4% | 91% |
| defined benefit plan | 4% | 6% | 90% |
| Terminate the plan (remove all | 3% | 7% | 91% |
| employer liability through lump-sum payout to participants or third-party annuity purchase) | 1% | 2% | 96% |

Which statement best reflects your organization's attitude on terminating your pension plan?

| | 2022 | 2021 |
|---|------|------|
| We are not interested in terminating the plan | 71% | 74% |
| We are interested in terminating the plan once the funded status improves | 22% | 24% |
| We are currently in the process of terminating the plan | 6% | 2% |

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respondents with 4 million employees 37,000

average number employed by respondent 13,000

median number employed by respondent

Distribution of employer size



| <mark>7%</mark> | Under 1,000 employees |
|-----------------|-------------------------|
| 15% | 1,000–4,999 employees |
| 14% | 5,000–9,999 employees |
| 31% | 10,000–24,999 employees |
| 33% | 25,000+ employees |

Distribution by DB plan status



| <mark>23%</mark> | Does not have a DB plan |
|------------------|-------------------------|
| 23% | Ongoing DB plan |
| 26% | Closed DB plan |
| 28% | Frozen DB plan |

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